



## Why join ARC as a Managing Agent?

1. The Association of Residential Communities (ARC) has been in existence for over 10 years, with 11 Founder Members, 10 Chapters around the country and over 350 Member Estates, home to over 100 000 residents and representing 58% of the market in respect of number of homes. You will pay an annual fee where through you, all your clients will have access.
2. ARC has researched, developed and sourced over 400 **best practice resources** covering all disciplines of residential community management and leadership.
3. ARC conducts an annual industry-wide survey where all possible residential community statistics are available for estate **benchmarking** purposes.
4. ARC has developed **strategic partnerships** with residential community experts across various areas of residential community management, and these are available to ARC members.
5. The ARC **website** attracts over 50000 hits per month, with 2000 unique visitors. Our portal has a regular newsletter, calendar of events, resources including a 'Question and Answer' section updated with all queries received, plus a two-way communication portal that contains up-to-the-minute industry alerts on matters directly affecting residential communities.
6. The ARC **help-line** is available to all members where we deal with any day to day queries and challenges faced by Estate Managers and your portfolio managers.
7. ARC runs **conferences and workshops** on various areas of need to build the capacity of Estate Managers, your portfolio managers and Trustees.
8. Regular ARC **Chapter meetings** are held where Estate Managers and your portfolio managers can network with each other, thereby learning from each other on issues of a local nature.
9. ARC is an International Chapter of the Community Association Institute (USA) where all Estate Managers and your portfolio managers have access to an **international qualification and professional designation**, many of which are sponsored by sector education and training authorities. ARC has established the CAISA which offers these internationally recognised qualifications and designations.
10. ARC has established a '**National voice**' successfully addressing the registrar resolutions to force an HOA not to issue clearance certificates on forced sales, as well as the SARS issue relating to charging income tax on building penalty income. Both of these applications were successful.
11. ARC constantly sources **legislation affecting residential communities**; large and small imparts these to members and runs workshops assisting Estate Managers, your portfolio managers and Trustees to alleviate risks attached to this legislation.

**[www.hoasupport.co.za](http://www.hoasupport.co.za)**  
**0861 462 463**  
**[info@hoasupport.co.za](mailto:info@hoasupport.co.za)**